

## Roger Kollner—Walks the Walk and Talks the Talk



Roger Kollner

As an instructor, Roger Kollner's priority is to convey to his students the importance of professionalism. "Always remember, more people know you or know of you than you know of them," explains Roger. "Be professional by acting professional and looking professional."

Roger, who is based in Prince George, has been a BCREA *Residential Trading Services Applied Practice Course* instructor

for four years. A highly motivated person, Roger wanted to give back to the real estate profession and his community. He enjoys meeting future REALTORS® and sharing his knowledge. "Teaching keeps me focused and alert," says Roger.

"Attitude is everything," says Roger when asked about his personal philosophy.

"Attitude and discipline, combined with the ability to think positive and be positive are requisites to success." Roger believes it's important to know your audience, and he's pleased that students continue to ask his advice in and out of the classroom.

Roger's greatest challenge as a REALTOR® was learning all aspects of new construction and land development. For a man who has won many awards, Roger's motto is "Win Quietly." He has received multiple MLS® awards, as well as RE/MAX Hall of Fame and Platinum Club Awards.

Married three years ago, Roger enjoys playing golf, traveling and reading. During the winter months, he can be found on the ice playing hockey. Roger's parents emigrated from Germany as professional chefs and they owned and operated various restaurants. Roger's background in the culinary arts gives him an edge as a great host. He loves to entertain—another opportunity for Roger to enjoy the company of others.

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